# ĽAND<sup>™</sup>





## L'AND



Our people and our region are at the essence of everything we do. We seek to create and manage small scale exceptional hospitality projects that create economic, social and environmental value which in turn is shared with our community.

We aim to tread lightly and make a positive contribution in the region and strive for real environmental commitment in all aspects of our activity.

## L'AND MANIFESTO

## **REGAINING PERSPECTIVE**

Guided by a desire to create a hotel with a real sense of place, L'AND Vineyards was born in 2011. Reflecting the region's true identity, and with wine and wine culture at the root of our identity, L'AND aims to integrate modern architecture, interior and landscape design, nature, local crafts, sound and scent to create an atmosphere of sober luxury and tranquility, where guest can feel at home and revitalize. We believe in simplicity and slowness.

We believe service should be grounded on one simple idea: to treat our guests the same way we would like to be treated in similar circumstances. Our service should be personalized, detailed and enriching. It should be present, but not felt.

## MORE THAN A HOTEL ...

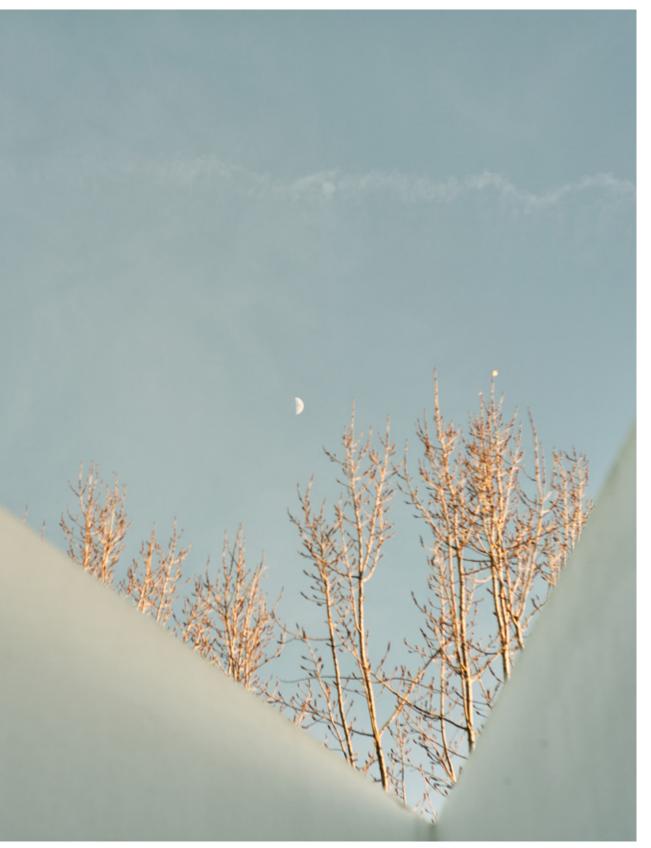
More than a hotel, L'AND Vineyards is an exclusive retreat with 45 Suites and Pool Villas that blend modern architecture with nature, integrating art, landscape, local crafts, sound and scent to create an atmosphere of tranquility, where guests can feel at home and revitalize.

Interior design by Brazilian architect Márcio Kogan draws on local handcrafts – hand-woven striped rugs from nearby Reguengos de Monsaraz, black slate floors and eucalyptus wood – to create a hotel with a real sense of place. Design elements are also central to the resort's DNA with void lights by Tom Dixon, chairs by John Serodio and bespoke wooden pieces by George Nakashima meticulously placed across the hotel.

The hotel's distinctive sky view suites have retractable roofs allowing guests to sleep under the star-filled, clear night skies of the Alentejo, small outdoor patios, fireplaces and a private plunge pool. Wine and wine culture are at the root of L'AND vineyards' identity. Surrounded by six hectares of vineyards, composed of Touriga Nacional, Touriga Franca, Alicante Bouschet and Syrah red grapes varieties, and Gouveio white grape variety. The vineyard is organic, respecting biodiversity and the terroir's potential. Guests immerse themselves in a wide range of wine related experiences.

Guests interested in oenology, they can visit the local vineyards, attend wine sessions held about the grape varieties and production at the resort's wine cellar, participate in guided wine tasting sessions of regional and local wines and learn the principles of biodynamic winemaking. Guests are also invited to experience the unique opportunity of making their very own wine.





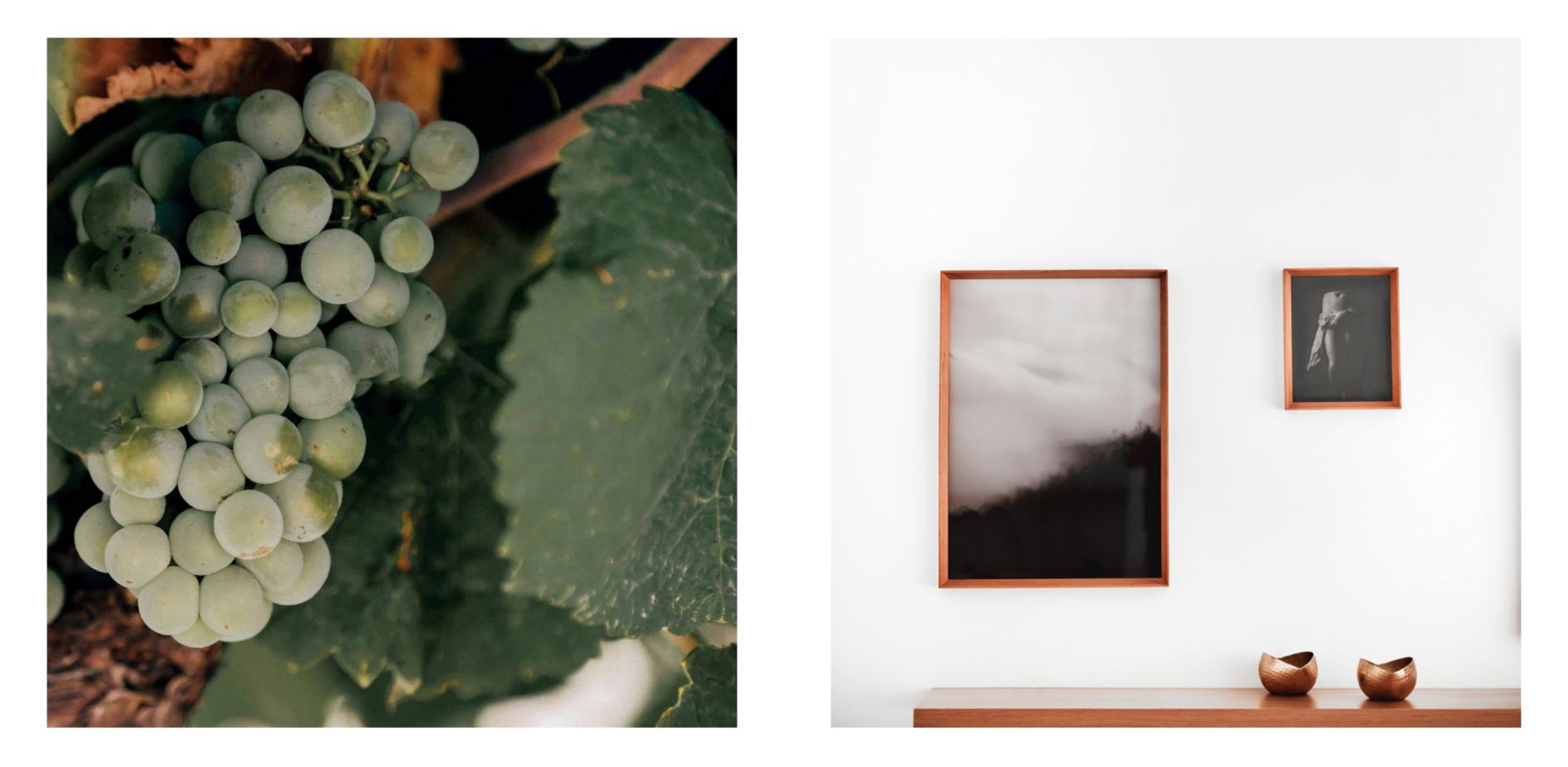
## TAKE A WALK ON THE WILD SIDE OF EUROPE...

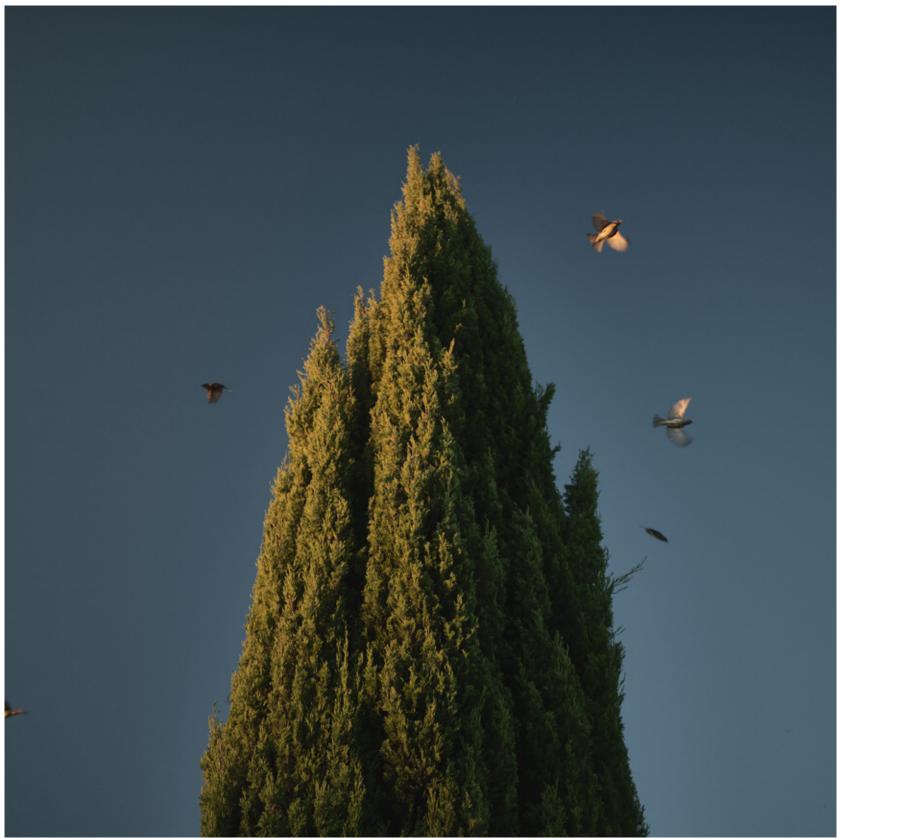
"Just under an hour's drive from Lisbon, L'AND Vineyards is positioned a mere 4 km from the whitewashed town of Montemor-o-novo, in the Alentejo, a 45 m drive from the Atlantic Coast and Comporta, and a 20-minute drive from Évora, the regional capital, layered with history and a UNESCO World Heritage Site – it is the perfect starting point to discover the region"

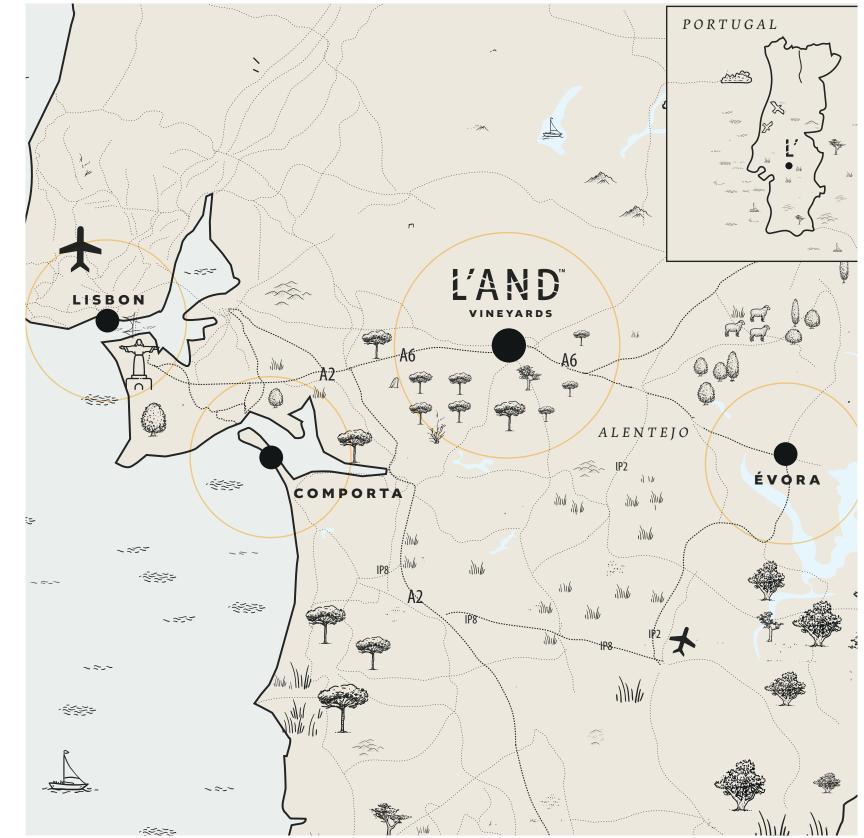
The wilderness of Alentejo and its undulating landscapes with a transcendental, soulful beauty make it a true jewel and one of the best-preserved regions in Europe.





















## ATMOSPHERE ARCHITECTURE L'ANDSCAPE & INTERIOR DESIGN

Reflecting the region's true identity, L'AND aims to raise the bar in Portugal's rural Alentejo by integrating modern architecture and interior design with a real sense of place, while offering sober, comfortable luxury.

L'AND aims to integrate architecture, interior design and landscape in order to create a unique atmosphere of sober luxury and tranquillity, reflecting the identity of the region.





WE AIM TO INTEGRATE ARCHITECTURE, NATURE, LOCAL CRAFT AND ART IN ORDER TO CREATE AN ATMOSPHERE OF SOBER LUXURY AND TRANQUILITY REFLECTING THE REGIONS IDENTITY







## ART, ARCHITECTURE AND INTERIOR DESIGN

"L'AND Vineyards' architecture was designed by PROMONTORIO, an award- wining five-partner firm based in Lisbon. The interiors were designed by ground-breaking Márcio Kogan, a renowned Brazilian architect.

The hotel features furniture by award winning designers such as Vladimir Kagan, Jorge Zalzuspin, Tom Dixon and George Nakashima

A significant part of the hotel furniture was commissioned exclusively for the resort by Marcio Kogan, João Serôdio and João Santa Rita.

The wool rugs in the suites are handcrafted by Fabricaal in Reguengos de Monsaraz. Recognized by the New York Times as one of only three original secular wool handicrafts to still exist in Europe, the warm, waterproof wool pieces were originally worn as outdoor garments by shepherds in the region.

The hotel lobby features an outstanding ethereal painting by Michael Biberstein, who also made an art piece for each suite."

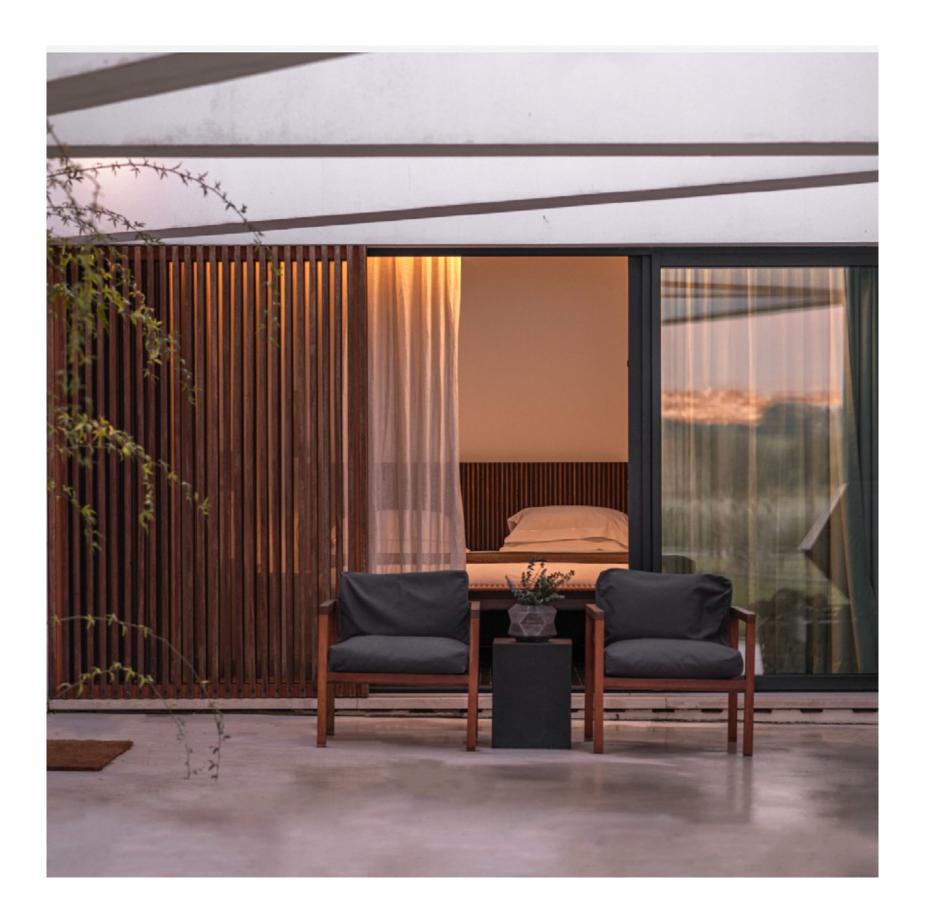




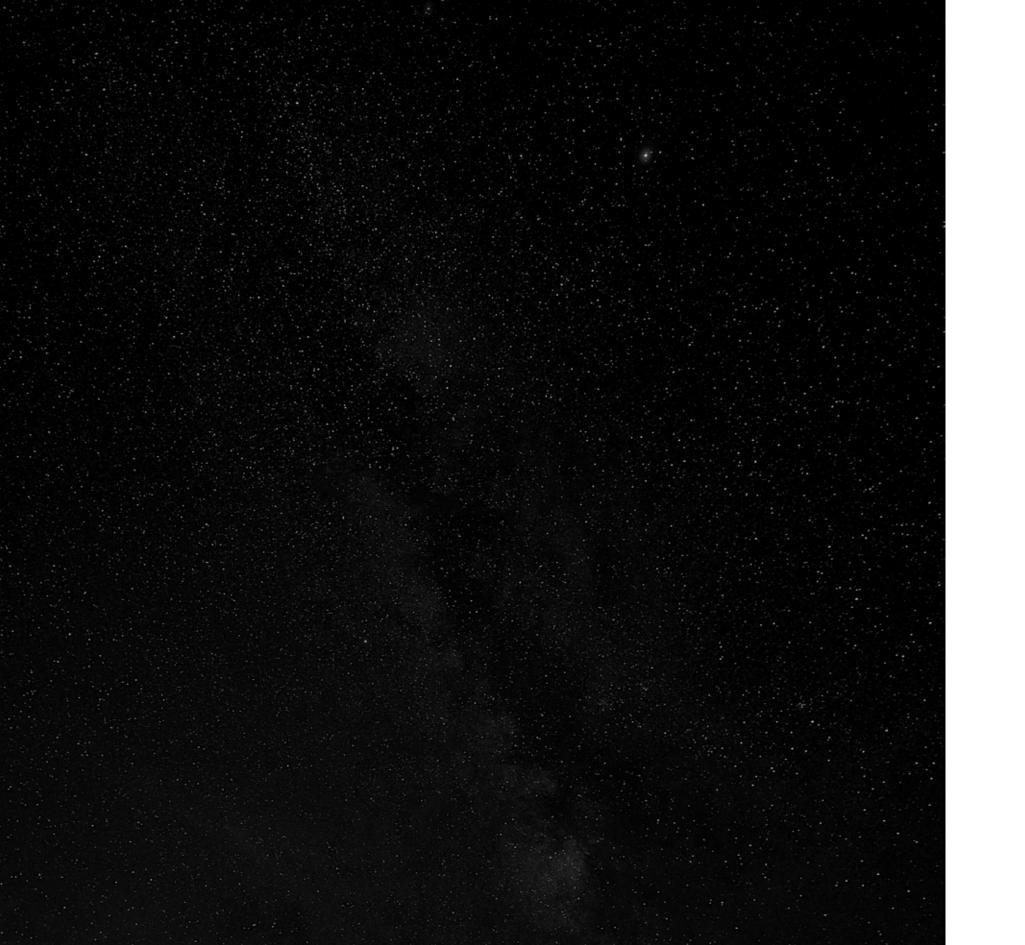












### SKY VIEW SUITES

"Sleep by the Vineyards, under the Alentejo Stars"

120 sqm: Private patio with exterior fire place; Plunge pool; Bedroom with Sky View; Living Room with fire place.

The Sky View suites, decorated by Márcio Kogan, provide a unique experience of sleeping "under the starry sky of Alentejo", through the opening of the bedroom ceiling. They feature a private patio garden with a plunge pool. The décor makes use of wood and natural stone to provide a serene space.

### LAKE SKY VIEW SUITES

#### 75 sqm: Pátio with exterior fire place; En-suite bedroom with Sky View.

Lake Sky View Suites provide a unique experience of sleeping "under the starry sky of Alentejo", through the openning window of the bedroom ceiling above the bed. The Décor makes use of wood and natural stone to provide a serene space with the lake at the door step.

## L'AND VIEW SUITES

120 sqm: Patio with exterior fire place, 1 or 2 Bedrooms; Living room.

L'AND view suites décor creates a tasteful luxury atmosphere that seeks to achieve beauty through simplicity and small details. The décor makes use of wood and natural stone to provide a serene yet sumptuous living space.













Lake Villas are the newest accommodation units with an outstanding view to the lake and with interior design by L'AND. With fully equipped kitchen and a large living room with fire place, both in an open plan to the private pool and pátio offering unparalleled seclusion. The interior decoration features pieces made in Alentejo by local craftsmen.

Set in a remarkable location with jaw-dropping views of the vineyards, the valley, and the castle perched on a hill, the villa has four bedrooms and an open plan living room, a private vineyard, a heated infinity pool, an exterior fire place and a wood oven it's the ideal venue to bring family, friends or colleagues together.

## LAKE POOL VILLAS

Unparalleled Lake views, seclusion and privacy

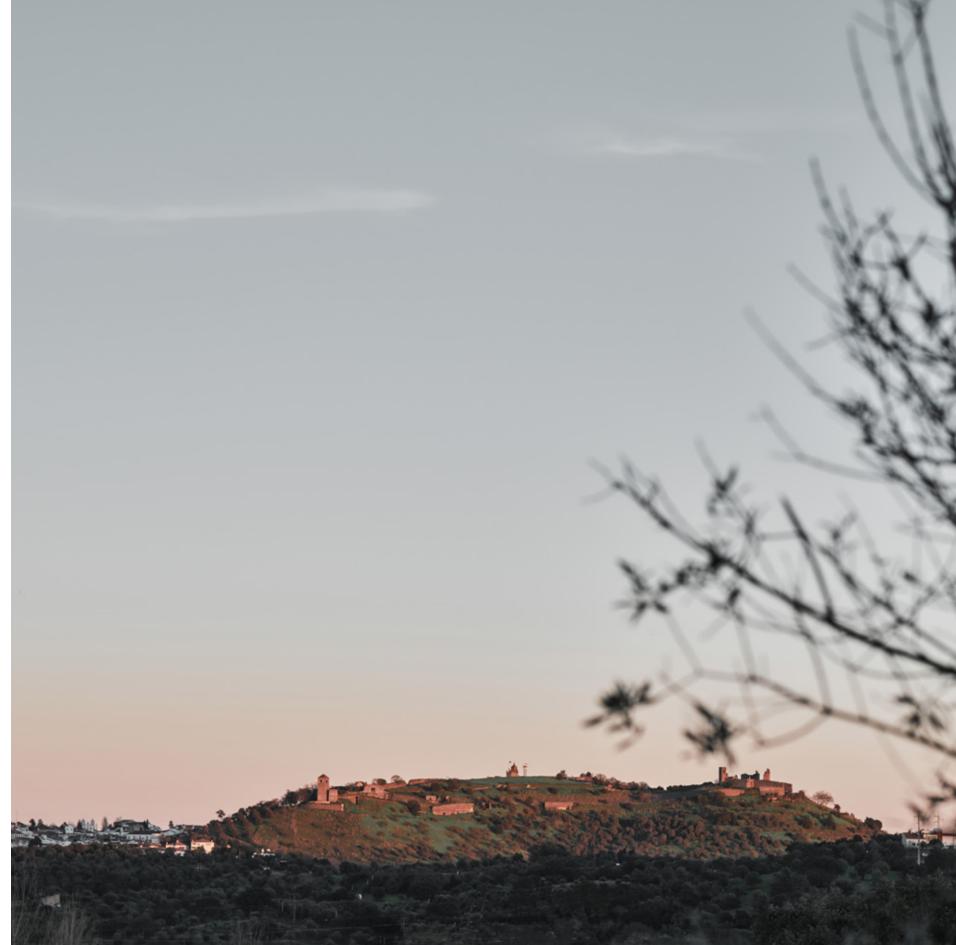
From 140 sqm to 180 sqm with 2 or 3 bedrooms, outdoor private pool; fully equipped kitchen; pátio with exterior fireplace.

## VILLA ARINTO

With 270 sqm and interior design by Manuel Aires Mateus, Villa Arinto provides a unique atmosphere of tranquillity and privacy.









## DINING

"Since its origins, in 2011, the L'AND Vineyards restaurant has been based in a gastronomic concept that aims to value our local culture, and which results from our history and the journey of the Portuguese around the world.

L'and offers two reataurants: The Gastronomic Restaurant "MAPA" and the "Café and Wine Bar VIAGEM .

## MAPA

Mapa restaurant invites you on a journey to explore new creative gastronomic paths.

Highlighting gastronomy as a universal language, Mapa celebrates the fusion of cultures that came to life as a result of the maritime voyages of Portuguese People.

Chef David Jesus unravels the journey of his life experiences and memories, supported by meticulous research, perfectly combining with his very unique sense of creativity to make each dish a destination in the map.

He praises the language that is enriched by that which is the soul of Alentejo, and that plays a central role in the openness displayed here.

The lighting at Mapa features an impressive collection of gleaming void lamps by Tom Dixon, that play a role in the affirmation of flavours, colours and textures.

Each dish celebrates and highlights the finest ingredients from local organic farmers, grass-fed beef, free roaming cattle, and fresh fish from the nearby port of Setúbal. They share centre stage with techniques and recipes from abroad, asserting Mapa as a Restaurant of voyages.







## ΤΕΑΜ

#### Chef David Jesus

Graduated from the Estoril Hotel and Tourism School, Before L´and, David Jesus worked at Belcanto (2 Michelin Stars) where he was for 12 years Belcanto's Executive Chef.

"Since I was a child, I have always loved cooking and being in the kitchen. It was my parents' and my family's kitchens that encouraged and awakened my love for cooking. For me, the kitchen symbolises love and comfort. It has been quite the journey since 1995 with still much to discover, learn and explore: it is fascinating to travel and be able to feel, observe and understand the essence of each cuisine, the differences and influences of each culture.

Proudly Portuguese and a cook, I feel honoured and proud to dedicate myself to promoting Portuguese gastronomy and contributing to making Portugal a gastronomic destination of excellence." – David Jesus

## CAFÉ VIAGEM

There's Fondouk in Magreb, sarai in India, "Café do Viajante" at Land Vineyards.

Inspired by the Portuguese ancient trade routes and trips, the Café the Café invites travelers to other distant harbors.

With an outstanding view to the garden and lake, contemporary fusion gastronomy, signature cocktails and a wine list representing the rich diversity of the region, as well as the rest of the world. Café do Viajante is the place to just sit back, relax and let the world go by before you.

The café with an informal atmosphere comprises a wine bar, and boasts an outdoor area under a pergola for al-fresco dining during spring and summer.





MAPA RESTAURANT CELEBRATES A

NEW PORTUGUESE GASTRONOMY INFLUENCED BY OUR CULTURE AND THE SEA VOYAGES OF OUR PEOPLE



## VINOTHERAPY SPA BY VINOBLE COSMETICS

Set in the heart of the vineyards, the Vinotherapy Spa by renowned Austrian, vegan brand VINOBLE COSMETICS focuses on high-quality care products for face and body as well as sustainability.

The Vinoble spa treatments use wine by-products like grapes, seed, skins, pulp and stems to provide exceptional face and body rituals and massages that are completely unique.

Covering an area of 800m2, the Vinothérapie Spa by Vinoble is a tranquil sanctuary of relaxation and rejuvenation. Designed by Marcio Kogan, the spa interior is a symphony of natural effects. The warmth of wood and the contrasting elegance of the stone effect creates a serene environment.

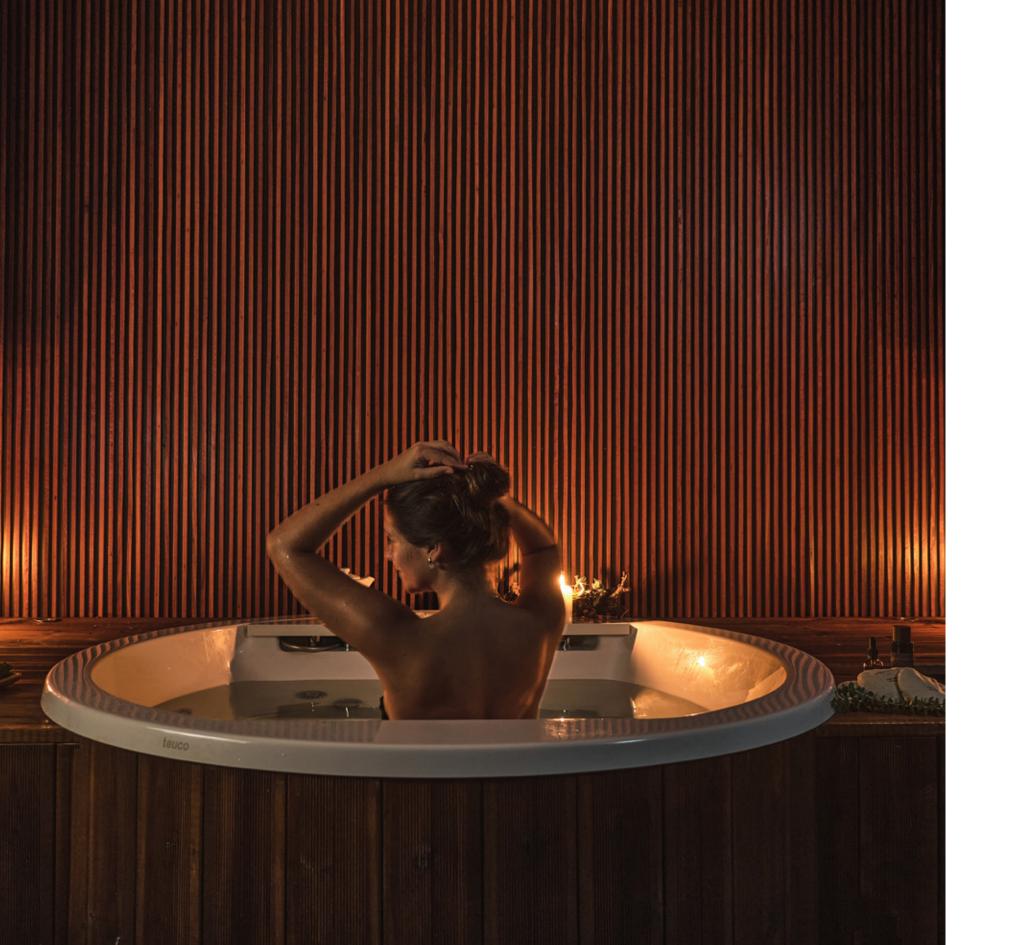
The spa is complemented by an indoor heated pool (adults-only), sauna, hammam and treatment rooms suitable for the personalized sessions of treatment and relaxation.

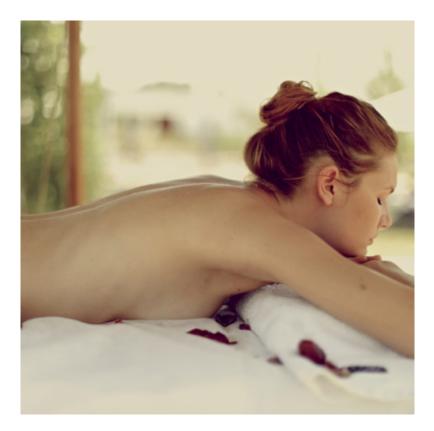














#### WINE CULTURE IS

QUINTESSENTIAL FOR L'AND:

AT THE HOTEL WINERY, GUESTS CAN LEARN ABOUT OUR VINEYARDS, OUR WINE MAKING PROCESS AND ALSO EXPERIENCE MAKING THEIR OWN WINE TO TAKE HOME WITH A PERSONALIZED LABEL.



#### L'AND WINERY AND WINE CLUB

YOUR OWN PERSONALIZED WINE

#### WINE CULTURE IS A QUINTESSENTIAL ASPECT OF OUR IDENTITY

Surrounded by six hectares of vineyards, composed of Touriga Nacional, Touriga Franca, Alicante Bouschet and Syrah red grape varieties, and Gouveio, white grape variety, the vineyard is organic, respecting biodiversity and the terroir's potential.

Guests have access to a wide range of wine related experiences, and both guests and property owners may become members of the exclusive L'AND Wine Club which aims to promote wine culture, knowledge and unveil the wine making experience.

Both the owners and guests of the hotel may be members of the exclusive Wine Club, a privileged space for promoting wine culture and sharing experiences, with access to the Winery for wine production, common vineyard harvest, wine tastings, thematic events, ordering L'AND bottled wine with custom label, among others.

Each owner will have the opportunity to produce their wine, choose the packaging, as well as the custom label. Later they can pair the menus in L'AND Restaurant with their wine, offer to their family, friends and guests, or even market it.

The L'AND WINERY, equipped with all modern requirements of the winemaking technology, designed to ensure high quality standard in wines, is the place chosen for wine production. The Winery is operational for the reception of grape with different levels of selection, fermentations with controlled temperature, storage room in vats and

barrels with conditioning environment, different packaging options and a room to age the bottle in. The thirty microvats with mechanical tread, and the French oak barrels, will allow the design of completely customized wines.

The vineyard area, with about 6 hectares in production, is composed of red grapes varieties of Touriga Nacional, Touriga Franca, Alicante Bouschet and Syrah, and the white grape variety of Verdelho. The vineyard is rigorously cared for and certified by the organic production mode, respecting the biodiversity and Terroir potential.

The L'AND wines only have grape varieties present in the vineyards of the resort. Those grapes are very rich and derive from the control of production and ripening in the vineyard. With tight control of the winemaking team, the harvest is handmade for small boxes. The grapes are strictly selected box by box, ensuring that only the best raw material is used, and therefore, wines of the best quality are obtained.

L'AND Vineyards Red Wine - Reserve is produced with grapes varieties Alicante Bouschet, Touriga Nacional and Touriga Franca, which make an intense blend in color, flavor and aroma, characteristic of Alentejo wine. A rigorous selection of grapes, with a very careful winemaking and aging in French oak barrels, produced a garnet-colored wine with aromas of black fruit, mint, spice and toast, in a structured, long and elegant ensemble.



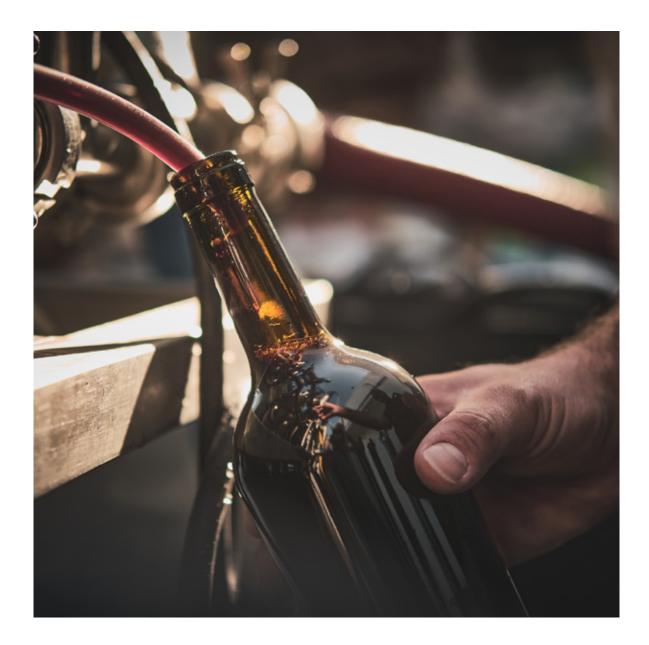
















#### ARCHITECTURE

Design and

## ĽAND

### ATMOSPHERE

Reconnection with silence

#### WINE CULTURE

Personalized experiences

#### SPA

Holistic treatments by Vignoble

#### GASTRONOMY

Viajante restaurante & Café



#### L'AND EXPERIENCES

At L'AND Vineyards guests are invited to immerse themselves in local traditions and cultural heritage, and can find a curated selection of experiences and tailor made activities. If guests enjoy wine and are interested in oenology, they can visit the local vineyards, attend courses about the grape varieties and production held at the resort cellar, participate in guided wine tasting sessions of regional and local wines and learn the principles of biodynamic winemaking.

Guests can learn about the Alentejo wine grape varieties and create their own personalized wine in our winery, using Alicante, Touriga Franca, Touriga Nacional and Syrah. They will be able to experience the enological characteristics of each type of grape and experiment with different blends to create a wine that truly reflects their enological taste.

Guests can stargaze the Dark Sky, discover the region's rich gastronomy, enjoy a birds-eye view of the undulating plains as they glide over Alentejo at sunrise or sunset during a hot-air balloon ride, or enjoy a visit the most interesting cultural sites of Évora, the regional capital, layered with history and a UNESCO World Heritage Site, and other cities in Alentejo under the expert guidance of a historian.



#### L'AND VINEYARDS RESIDENCES

#### "WHO HAS NOT DREAMED

#### OF OWNING A VINEYARD?"

L'AND offers a small number of private residences, designed by internationally renowned architects.

Each Villa is carefully integrated into the landscape, in order to ensure total privacy, tranquility and astonishing views. Built with natural materials, such as stone and natural wood, the Villas are based on the contemporary reinterpretation of Mediterranean courtyard houses and designed in such a way as to allow a fluid and natural interior connection between the indoor and outdoor spaces.

Each villa has its own private vineyard, so that the owner can produce his very own wine, in a completely personalized way in the enterprise's cellar, with the support of the winemaking team.

The architecture of L'AND Vineyards residences has as its common theme in the reinterpretation of the traditional Mediterranean patio houses, where the patios assume the function of harmonizing the house with its surroundings. In patio houses, house and patio form an indivisible space, in which the patio emerges as a unifying and organizing element for the dynamic of the land itself.

Patios are small private paradises and represent the center of our world. They are "introverted", intimate spaces, protected places; they are the shell of a house that opens itself up to the exterior.

Patios bring in natural light to the house, open up horizons to form a new relationship with Nature. In very large plots, the architecture of L'AND favors the experience of the natural spaces in complete privacy.

Together with the vineyard, the units also have orange orchards, olive groves and almond trees, which, besides acting as landscaping elements, are also intended to enable the residents to have access to their own production.





#### L'AND AWARDS

#### AND PRIZES

Europe's Leading Wine Hotel 2023: World Travel Awards World is Leading Wine Region Hotel 2021: World Travel Awards Europe's Leading Wine Region Hotel 2021: World Travel Awards World is Leading Wine Region Hotel 2020: World Travel Awards Europe's Leading Wine Region Hotel 2020: World Travel

Awards Best Wine Hotels: Condé Nast Traveler 2018, New York Times: 52 Destinations to Go in 2015, LAND Vineyards Reserve Wine 2010 was awarded as "Commended" by

Decanter Travel &Leisure June 2012: One of the 52 Best New Hotel 2012, Condé Nast Traveler: One of the 35 Best New Hotels 2012, National Real Estate Award 2011:

Best development in tourism category European Residential Property Awards 2010 Best Architecture European Residential Property Awards 2010: Best Development European Residential, Property Awards 2010: Best Developer Web Site, SIL

2010: Prize for Best Real Estate Development (Housing) OVERSEAS 2010: Best Development, Portugal European Excellence Awards 2008.



L´AND IS A PROUD MEMBER OF

RELAIS & CHÂTEAUX





#### L'AND PROMOTED

L'AND Vineyards is promoted by a family-based agro-business company, Sousa Cunhal. The group created in the second half of the 19th century operates mainly in agriculture, forestry and in oenology.



# SOUSA CUNHAL

investimento

# ĽAND<sup>®</sup>

#### RESERVATIONS

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#### CONTACTS

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